

# **BUSINESS OFFERING SUMMARY**



John Naayers, President

## **NORTHWEST OHIO ROOFING & SIDING BUSINESS**

### **Business Overview**

This roofing (55%), siding (20%), windows and doors replacement (10%), patio enclosures (8%), and gutters (7%) business has been in business for almost 95 years. It has maintained an excellent reputation and has great name recognition. It performs 100% residential work with almost 100% customers paying in full upon completion of the work, as opposed to working for insurance companies. It has third party finance sources available for customers, if needed.

### **Performance**

Past 4 years Gross Revenues have been between \$2.5M to \$5M

Past 4 year average. Adj. EBITDA/SDE of about \$540,000

### **Attractive Features**

- Great Reputation and Name Recognition for almost 95 years
- Excellent experienced employees and subcontractors in place
- Great Growth Potential

### **Reason For Selling**

Owners desire to retire but will transition and train.

### **Asking Prices:**

Business: \$1.2M + Inventory At Cost

Building: Will lease or sell per TBD fair market terms

---

If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.